



*A. Schulman Inc.*

---

*Corporate Headquarters*

October 5, 1999

Mr. Wayne Hochstetler  
President  
Wooster Motorways, Inc.  
P. O. Box 767  
Wooster, Ohio 44691

Dear Wayne,

Most of the time we, as shippers, neglect to inform our carriers when excellence in shipping has been accomplished.

On behalf of A. Schulman, Inc., I wish to thank Wooster Motorways, your staff and professional drivers who service our account. We know that when we route a shipment via Wooster Motorways you, the carrier, arrives at the origin for pick up on time, that the equipment is in excellent condition, the destination arrival is accomplished as contracted and that your drivers are courteous, as well as being well informed.

Wooster Motorways complements and facilitates our job in the Traffic Department and because of that, we ask that you please convey my thanks to all of your employees for the very personal attention that they extend to A. Schulman, Inc.

Sincerely,

George S. Hildreth  
Corporate Traffic Manager

File.gsh.wooster